

Reference: TAMUS0012

## Job description

**Post Title:** Trade in Services Scheduling and Negotiation Adviser

**Project Title:** Support for Mauritius' participation in the Trade in Services

Agreement (TiSA) negotiations

**Project Location:** Combination of Remote and In-Country Support to Mauritius

**Duration:** 120 Working Days delivered over 1 year (with the possibility of

extension)

**Responsible to:** Director, International Trade Division, Ministry of Foreign Affairs,

Regional Integration and International Trade

**How to Apply:** Applicants who meet post criteria will need to complete an

application online, attaching a detailed CV along with a covering letter including names and contact details of three referees. Applicants should also include a brief Proposal for delivery of the support identifying how the 120 Working Days would be allocated over the 1 year period, including a description of time spent incounty versus remote support. The Proposal should also include a proposed itemised and all-inclusive budget in compliance with the

details above.

Closing date: Tuesday 4 August 2015

#### Fee:

The Commonwealth Secretariat will provide an all-inclusive fee for the assignment at a competitive rate. This will include all costs associated with delivery of the Terms of Reference, notably including: international travel costs, subsistence allowance and professional fees.

## I. Project Background

As Mauritius continues its economic transformation, a major aspect of this process remains the consolidation of its services sector. In view of this fact, the Government of Mauritius has decided to join the Trade in Services Agreement (TiSA) negotiations. TISA is currently being negotiated by 24 members of the World Trade Organisation (WTO), which together account for about 70% of world trade in services. By joining this select group of countries willing to expand trade in the services sector, Mauritius aims to send an important signal to the investor community and create a more conducive environment to attract investment in the services sector amongst others. The further development of the services sector, increased exports of services and FDI are expected to create more jobs, lead to higher level of economic growth and by extension contribute to poverty reduction. While TISA is

plurilateral in nature and is currently being conducted outside the framework of the WTO Doha Development Round, it will nonetheless influence other services negotiations that Mauritius is engaged in. There is therefore a need to assess the implications of signing the agreement on different services sectors and on overall economic development of the economy.

Given the limited experience and capacity constraints in Trade in Services negotiations, the assistance of the Commonwealth Secretariat is being sought to support Mauritius through the negotiations to ensure that the final outcome delivers on the above expectations and is pro-development.

#### II. Project Outcome

This assignment will assist Mauritius to elaborate on the Country's position on the TISA Framework Text, and draw-up Mauritius' initial schedule of commitments. The target beneficiaries are expected to focus on staff from the Ministry of Foreign Affairs, Regional Integration and International Trade and the team of TiSA negotiators engaged in the negotiation process. These staff will receive targeted capacity building and skills transfer from an expert, focusing on the different elements of the possible architecture of TiSA and the best possible negotiating option for Mauritius, including fall-back positions, especially in respect of Mode 4.

# III. Scope of Work

This project will be delivered in two parts of which the technical assistance described herein is the first. The expert will assist Mauritius to formulate and refine a negotiating strategy and support the negotiating process. The expert will also provide guidance on specific additional policy inputs (part 2) from the Secretariat, as required.

**Short-term Outcome 1:** The Government of Mauritius maintains an evidence-based position on the TISA Framework Text

Output 1: Assessment of key services sectors affected by TiSA

### Expected activities include:

- i. Undertake a detailed analysis of the proposed architecture of TISA.
- ii. Assess the relevance of existing or intended commitments on services at the Multilateral, Regional or Bilateral levels to as a starting point for identifying the offensive and defensive positions for Mauritius

- iii. Undertake an assessment of existing main Domestic Regulations in specific services sectors.
- iv. Assess the relevance of existing horizontal offers for the TISA negotiations and propose changes thereto in consultations with relevant stakeholders.
- v. Assess the regulatory fit of the TiSA provision with regard to relevant secotral regulatory frameworks
- vi. Support consultation with relevant stakeholders to inform the negotiating process
- vii. Formulate negotiating positions on the basis of the above, and feeding back into consultations with stakeholders on key issues as required.

**Short-term Outcome 2:** The Government of Mauritius is able to submit, and participate with, an initial schedule of commitments to the TiSA negotiation

Output 2: Mauritius' initial schedule of commitments proposed to TiSA members

### Expected activities include:

- viii. Fine tune possible offers of Mauritius in consultations with stakeholders
  - ix. Prepare the requests of Mauritius, taking into account the objectives of increasing exports and FDI.
  - x. Provide responses to requests from TiSA Members in the context of the negotiations;
- xi. Guide the Ministry in the elaboration of its negotiating position taking into account its offensive and defensive interests.
- xii. Assist and advise the negotiators during negotiations, as required
- xiii. Build capacity of the negotiating team, where required on highly technical issues focusing on the different elements of the possible TiSA architecture and the best possible negotiating option for Mauritius, including fall-back positions, especially in respect of Mode 4.

Output 3: Provide forward-looking recommendations on the implementation of the TiSA

#### Expected activities include:

- xiv. Undertake an assessment of the main domestic regulations governing the identified services sectors
- xv. Assist in undertaking sensitization campaigns on TiSA, as required.
- xvi. Identify where additional technical resources are required to support sector- or issues-specific analysis, and draft appropriate scope(s) of work to deliver this.

## IV. Implementation Arrangements

The assignment is to be delivered though a mix of remote and direct in-country support over a one year period. While in Mauritius the Trade in Services Negotiation Adviser will be based at the Ministry of Foreign Affairs, Regional Integration and International Trade in Port Louis,

Mauritius. The Adviser will also engage in extensive national-level consultations with sectoral stakeholder in other Ministries and Organisations.

The expert will report on a day-to-day basis to the Director, International Trade Division, Ministry of Foreign Affairs, Regional Integration and International Trade. The project will be managed by the Technical Assistance Unit (TAU) and Trade Division of the Commonwealth Secretariat.

Monitoring and Evaluation of the project will take place during the course of its implementation. The Adviser will be expected to provide Inception Reports and Six Monthly Progress Reports supported by supplementary information and reporting as required. All reports will be submitted to the designated Project Manager at the Commonwealth Secretariat and signed by the Reporting Officer in the host organisation. A final Project Completion Report which combines evidence from all review mechanisms will be completed at the end of the project.

# V. Transfer of Expertise

The Commonwealth Secretariat attaches particular importance to the transfer of expertise and knowledge to counterparts. The adviser in his/her discussions with the Reporting Officer should draw attention to the need for key staff to be assigned as counterparts at the beginning of the assignment. This should be reported on in the Inception Report. A training programme for key counterpart staff should be produced by the adviser and agreed with the Reporting Officer. An update should be provided on this in the first Progress Report.

#### VI. Gender Mainstreaming

The Adviser under this project will be expected to actively support the Commonwealth Secretariat's Gender Equality Policy. This Policy provides a mandate and framework for realising the Commonwealths commitment to mainstreaming gender equality and equity into all its policies, structures, systems and operations. It is intended to strengthen and guide the collective effort of all Secretariat staff to ensure that women, men, girls and boys benefit equally from their work. The Adviser will be expected to highlight and respond to specific gender questions attached to the process under this project, which will be included in all project reporting.

## VII. Experience & Qualifications

The successful candidate should possess the following experience and qualifications to be considered for this post:

# Professional Experience

- At least eight (8) years' experience with multilateral trade negotiations.
- Proven experience of supporting Trade in Services negotiation processes, including in providing policy advice at senior level.
- In-depth knowledge and experience of GATS scheduling.
- Experience supporting consultation processes attached to trade negotiations, and the preparation of materials for consideration by relevant stakeholders and negotiators;
- Thorough background in international law and policy issues on regional integration (preferably in developing small island states)
- Demonstrated experience of delivering capacity building initiatives to trade negotiators, on the basis of needs.
- Ability to engage with gender mainstreaming issues in the context of trade.
- Excellent command of spoken and written English (and French (desirable))

## **Educational Qualifications**

• Advanced degree (Masters Degree or equivalent) in International Trade Law (or related fields) from a recognised and reputable institution.